

Team Leader, Mortgage

Key Responsibilities:

- Set up business plan to promote sales, campaign toward budget and team performance
- Building up rapport, sign up new developers to extend and open new market / pipeline for team
- Initiates business rule, with risks under controlled, to penetrate more market shares
- Provide assistance, if necessary, to team member on deal structuring, credit write up, negotiation and complaints resolutions
- Embedded with high performing culture, bank's value, and sales code of conduct/ethic
- Provide on the job training and class room training, best practise sharing, and promoting a good working environment and culture
- Attention to detail to Consumer Lending policy and guideline, Credit DA, as well as other on-going business rules to minimize the error aiming for satisfaction Audit and Compliance rating
- Provide coaching and competency training to staffs under supervision ensuring they are ready to perform in a professional manner
- Other assigned tasks as assigned by line manager or management

Knowledge Skills and Experience:

- Recognised Degree in Economics, Finance, Business Administration, Accounting, or banking related disciplines;
- 3-5 years' credit background in Banking or other Financial Institution
- Solution and result orientations
- Understand Cambodian banking landscape and regulation.
- Strong leadership and analytical skills.
- Strong communication and interpersonal skills;
- Strong ability to negotiate and build relationship;
- Strong presentation skills and convincing ability;
- Ability to work under matrix and demanding environment;
- Computer literacy in MS Word, Excel and Power Point;

How to apply:

Please submit your application via email: careers.kh@cimb.com

Or call us at 081 240 333