

## **Relationship Manager, Mortgage**

### **Key Responsibilities:**

- Comply strictly to CIMB bank's policies, including all compliance procedures and guidelines
- Identify, solicit and maintain new customer and referral base
- Maintain good relationship with customers and high standard of service quality at all times
- Grow portfolio clients through building strong and meaningful relationships with prospects and clients and networking;
- Ensure compliance at all times – process, policy and working instruction;
- Constitute idea and suggestion for improvement and success;
- Achieve daily/weekly/monthly/yearly targets;
- Ensure all loan annual review for assigning customers are in time manner;
- Ensure quality loan is adhering to CIMB credit guideline;
- Other task/project as assigned.

### **Knowledge Skills and Experience:**

- Bachelor Degree;
- Solid experience in banking at least 2-3 year;
- Confident, strong communication and interpersonal skills;
- Strong understanding of financial compliance and regulatory requirements is an added advantage;
- Understanding of financial analysis is added advantage.
- Candidates with strong acquisition or good networking background are preferred.
- Excellent verbal and written English;
- Strong ability to persuade and build relationship;
- Computer literacy

### **How to apply:**

Please submit your application via email: [careers.kh@cimb.com](mailto:careers.kh@cimb.com)

Or call us at 081 240 333