

Executive, Personal Financing

Key Responsibilities:

- To build and establish relationships with car dealers and/or any company (ie. payroll customers).
- To plan and deliver the sales outcome (ie. sales pipeline, approval, loan draw down) based on target is given.
- Follow the procedure to ensure we deliver good customer experience (CX).
- To work and process the loan case within SLA
- Monitor and follow up loan under portfolio (loan accounts, overdue accounts)
- Other tasks assigned by line manager.

Knowledge Skills and Experience:

- Experience credit skills
- Strong ability to negotiate and building relationship;
- Ability to work under matrix and demanding environment;
- Strong communication and interpersonal skills;
- Attentive to detail and accuracy;
- Computer literacy in MS Word, Excel and Power Point.

How to apply:

Please submit your application via email: careers.kh@cimb.com

Or call us at 081 240 333